

Your Business and the Blogosphere

Keeping your business hopping and jumping as never before

What we'll talk about...

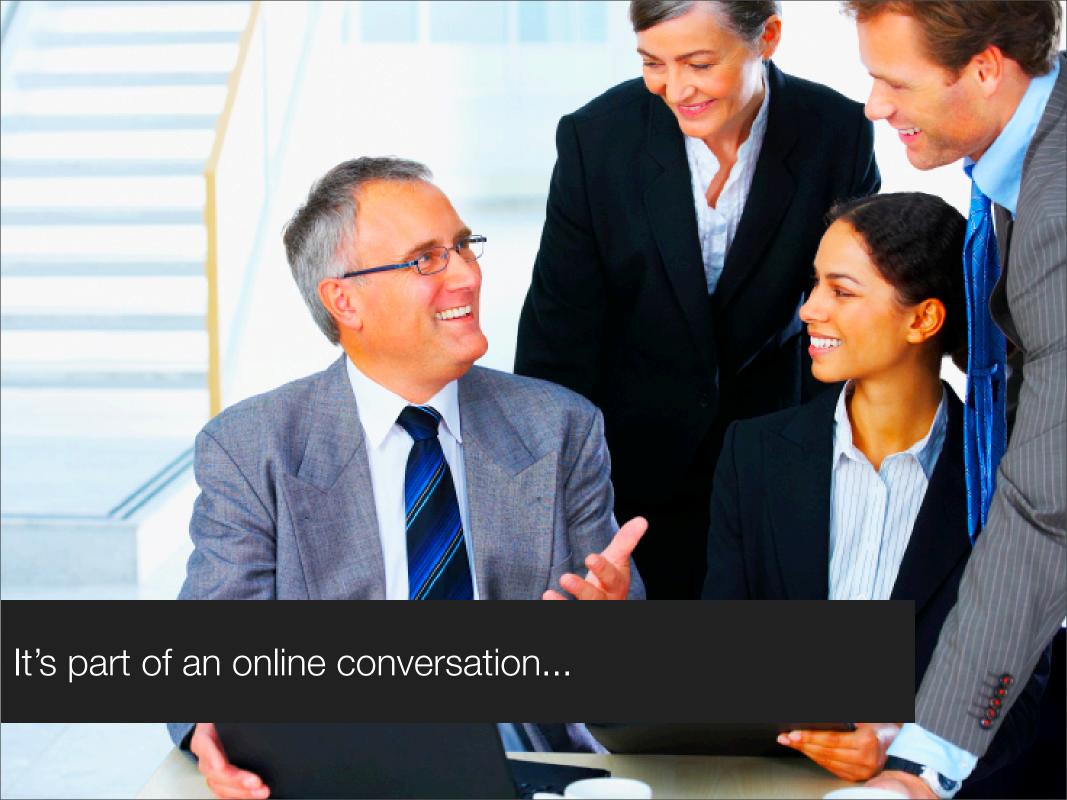
- Blogging Basics
- Business Blogs in action
- How to start your Business Blog
- Tips, tricks and Blog Bling



Blogging for Business, Blogging for the People

That Blogging, it's so hot right now







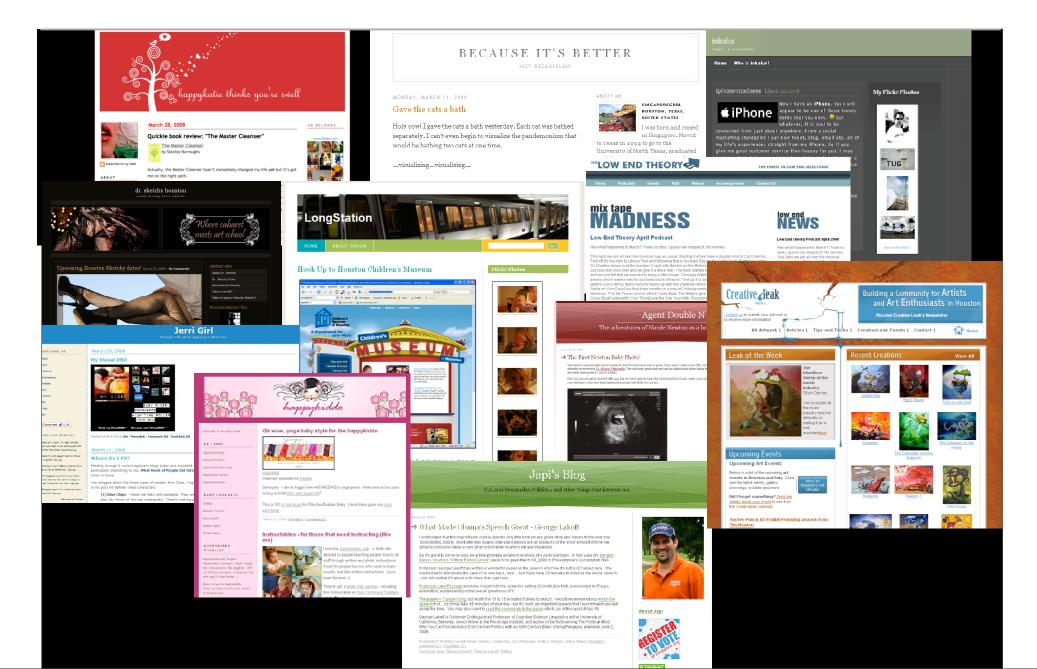
But what makes a Blog a Blog?

A rather dry Blogging checklist

- Transparency
- Conversational tone
- Genuine passion for a subject
- Feedback mechanisms
- Community participation and interaction
- Knowledge sharing



But it's so much more....



Let's look at some Real Live Business Blogs

Company Blogs



FLIGHT TEST JOURNAL

Home

Backgrounder

Flight Test

News

Videos

Photos

777-200LR Flight Test Journal: Archives

09 December 2005

Troubleshooting on the go

Greg Lichneckert - Flight Systems Analyst John Stoesz - Flight Analyst (WD002)

We sometimes describe the job of Flight Analyst as an in-flight trouble shooter, swapping out parts or getting something that's not working correctly to work again. There are 13 of us in Flight Test and airplane production. Although the job may vary somewhat by location, we all are points of reference and have experience with most airplane systems.

In flight test we work with almost everybody - pilots, test directors, ground operations, project and analysis engineers and shop



December 2005

Sun Mon Tue Wed Thu Fri Sat

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Flight Test Journal:

Go!

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Boeing B2B Flight Test Journal www.boeing.com/commercial/777family

systems arbitrarily; if there is a problem, we'll get a call. But we

Flight analysts were on board about 95 percent of the test flights for the 777-200LR.

Stamp or approval

Where it all comes together

'Refurbing' the Worldliner



Keeping you up-to-date with **Tendenci Software**

March 26, 2008

The Newsletter Generator gets a makeover!

Sending E-newsletters has always been a popular feature of Tendenci, but with all that functionality also comes a bit of confusion. There are a lot of options to choose from when you create a newsletter and it can be a bit daunting, even for an experienced Tendenci Pro. Our goal with the new look is to streamline your ability to generate a newsletter quickly and efficiently while maintaining all of the power you now enjoy.

The fields on the Newsletter Generator have now been grouped into 3 areas:

- 1. The "Send To" controls for who will receive your newsletter
- 2. The "Subject" area with options to personalize it for the recipient
- 3. and the "Module Content" area, for when you want your Newsletter to



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RSS Feed



A B O U T

CATEGORIES

Tendenci Software Blog (the geeky) http://blog.tendenci.com

now you can click the *Do not include Module Content* link to set all content to "Skip" and close the section. Don't worry; you can re-open it if you change your mind!

No fields have been Added or Removed so everything you're used to using should be roughly where it was before.

Let us know what you think of the new look!

Generate Tendenci Newsletter

RSS and OPML

Search Engine Marketing

<u>Social Software</u>

System Update

Tendenci software updates

Tips/Tricks

February 27, 2008

Upcoming Webinars and In-house Classes for Tendenci



Have you been to Tendenci training lately? It's fur can really help with the success of your 14 -lus you get to meet Schipul-ites in person and act with other Tendenci users.

We have 6 really great classes for you to attend over the next

Training and Webinar scheduling

ne photo albums

<u>ermalink</u>



1. Thursday (3/6): 📗

2. Wednesday (3/1 note - Online We

- 3. Thursday (03/13).
- 5. Wednesday (04/L Online Webinar)
- 6. Thursday (04/02)

You can also take a loo

Posted by Jerr Comments (0)

February 15, 2008

Funding for Photo Albums Export

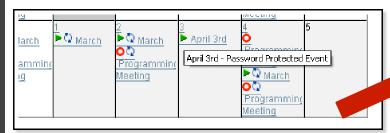
4. Thursday (03/20) Hey all you totally awesome Tendenci users... If you use the photo albums module in Tendenci and are interesting in funding functionality for a bulk export of your albums, please contact Kim Lange at Schipul - The Web Marketing

Company at 281,497,6567 ext. 514.

Schipul education cal. The basic export would include exporting your album to a zin file (no photo March 25, 2008 download your

Password Protected Events

Ever wanted to create an event, show it to everyone, but only give access to a privileged few? Create events and protect the event with a unique password for each one. These events will display as regular events do but the event can only be registered for and details can only be viewed if you're equipped with the super secret password.



Posted by Eloy Zuniga Jr. on March 25, 2008 at 04:38 PM | Permalink | Comments (0)

Group funding requests

Software Tips and Tricks



Sometimes Blogging means making lemonade - FAST!

'Security Comes First'

February 12, 2008

Cross Site Scripting

We wanted our clients to know that <u>security researchers</u> discovered <u>cross site</u> <u>scripting vulnerabilities</u> in numerous <u>Tendenci modules</u> yesterday. Specifically a munged URL could be used in spam creating a link that looked legitimate. When a user clicked that link it would have then redirected them to a different site as intended by the bad guy.

The vulnerabilities have been patched and our programming team is continuing to test our security functions.

The timeline was we were contacted by security researcher Russ and Secunia yesterday morning. The patches were posted live on the server farm within hours.

Our biggest take away is a sense of gratitude for security researchers who help us keep our products and the Internet secure. It can be a thankless task so to be clear our position is THANK YOU!

FAQ:

Q: Did we lose any data?

A: No

Q: Did any of our secure content get accessed?

A: No

Q: Did any spammers take advantage of the cross site scripting vulnerabilities to redirect users?

A: We are researching this. So far we have only seen the safe tests run by the security researchers.

Q: What else do I need to do?

A: Nothing at this time. We have security as our top priority and will continue to do so.

Thanks.

Jennifer Brooks

In the face of potential crisis:

- Be painfully open
- Transparency
- FAST
- Publically appreciative / apologetic

A crisis is not the time to start a Blog, but it's a darn great time to already have one.



MONDAY, FEBRUARY 18, 2008

Fastest fix in the West - a vendor's excellent response

Rare is the occasion when one who researches and responsibly reports web application vulnerabilities is met with an open, immediate, consumer oriented response from a vendor. But so it was when I let the folks who develop Tendenci, a Schipul offering, know about a few XSS issues. These are people who take great pride in their product; had they simply fixed the issue, and perhaps sent back a quick note many days later, I would have accepted that as the typical norm for most responsible vendors.

Yet, Schipul took the process to a new height, raising the bar entirely.

I literally heard back from Schipul's Jennifer Brooks within an hour of notification. Within 24 hours the issues had been addressed, and even more surprising, Tendenci posted the issue and its resolution to their blog, providing customers with a summary and an FAQ. This rapid, public response exemplifies a company who seeks to protect their brand, their customers, and the end user, all in the same spirit and with the same intent.

To Schipul I say well done, extremely well done, and thank you. del.icio.us | digg

"Within 24 hours these issues had been addressed and, even more surprisingly, **Schipul posted this** issue and resolution to their blog...

This rapid, public response exemplifies a company who seeks to protect their brand, customer and end user..."

POSTED BY RUSS MOREE AT 12:33 PM → LABELS: REMEDIATION, RESPONSE, TENDENCI, XSS

Thought Leader Blog



















Things To Do

Event Marketing

Developers

This one time, at PodCamp....

February 15, 2008 @ 4:22 pm · Filed under Event Professionals, Social Networking, Online Marketing, Blogging



What is PodCamp? A place where people set up tents in the woods, roast marshmallows, and listen to iPods? That's the first image that came to mind. The name is pretty quirky and fun, but what kind of people would go to

PodCamp? As I'm sure you've observed, there really is something out there for ANYBODY and EVERYBODY...

PodCamps cater towards the interests of podcasters, videocasters (perfect for YouTubers!), event marketers (to reach the masses!), bloggers, social-media (you too - Facebookers!), and new media enthusiasts — beginner or advanced practitioners — who all get together to learn and share their ideas and skills for a couple of days. It's referred to as an "unconference" - which means that it doesn't adhere to the conventional formalized, uptight structure, but rather facilitates carefree

Categories

- Agencies
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MY YAHOO!

Recent Posts

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- SEARCH Foundation: Assisting Event Profession in Crisis
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- Need Event Planning Inspiration? Ideas From T 2008 Gala Award Winner
- SEO Tip To Make Your Ev Or Business Stand Out: A Images To Your Listing!

Event Marketing News

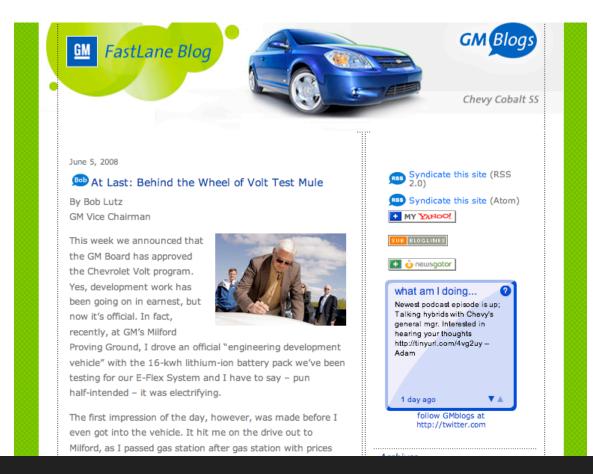
- Subway Celebrates pokesman's 10-Year Veight Loss ecate Drives Long Beac Frand Prix Events enny's Takes on Competitors with New
 - Campaign
- Back to the Real World
- Health Quencher

Event marketing company shares the love www.eventmarketing.zvents.com

- PodCampSLC March 15th, 2008 Salt Lake City, Utah
- PodcampDC April 18-20 2008 Washington D.C.
- PodCamp NYC 2.0 April 25-April 26, 2008 Brooklyn, NY

CEO Blog

GM grooves on the online community's input



'After years of reading and reacting to the automotive press, I finally get to put the shoe on the other foot. In the age of the Internet, anyone can be a 'journalist'.'

FastLane Blog - GM's Bob Lutz http://fastlane.gmblogs.com/archives/bob_lutz

Meet Ed - photographer, economist and... my boss

BrandToBeDetermined

Social Software, Human Interactions and Public Relations

ESCHIPUL ON FLICKR

eschipul on flickr



TWITTER UPDATES

@mcaphoto yes, that is a giant compliment to your music photography! You are that good! Congrats! 47 minutes ago

annoyed at @thefuzzball for removing the underscore from her name. It was much more fun to be passively annoyed every time she twittered. about 6 hours

June 06, 2008

The public for which masterpieces are intended

"Whom were these two seeking to please? Not the audiences of Lima. They had long since been satisfied. We come from a world where we have known incredible standards of excellence, and we dimly remember beauties which we have not seized again; and we go back to that world. Uncle Pio and Camila Perichole were



...as dead as O-Ren

Originally uploaded by eschipul

tormenting themselves in an effort to establish in Peru the standards of the theaters in some Heaven whither Caleron had preceded them. The public for which masterpieces are intended is not on this earth."

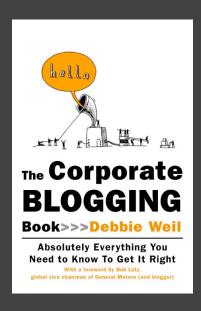
- The Bridge of San Luis Rey, Thorton Wilder, pg 77

Posted at 03:47 PM in Economics | Permalink | Comments (0) | TrackBack (0) Technorati Tags: economics

Brand to Be Determined - Ed Schipul's Blog www.brandtobedetermined.com

How to use a Business Blog

(from The Corporate Blogging Book by Debbie Weil)



1. Be a (generous) thought leader





Add a Video to Your Google Map Listing

MARCH 25, 2008

It shouldn't be a surprise that Google now allows you to add videos to your **Google** Local Business Profile

This is a great place for you to put demos of your products and services and also client testimonials.

To add a video to your Google map listing follow these steps:

- 1. Log on to your Google Local Business Account
- 2. Click on Edit



Required late Cologory Hours & Payment Photos Continu

4. Upload your video from YouTube, ar Add Video:

Done - Add Plans MARCH 29, 2008

If you've asked or wondered about any of the questions above, then it's time to sign up for a FREE Search Engine Marketing Class at Schipul- The Web Marketing

Company on March 19 from 10am-12pm. By the time you leave you'll be able to:

What are the SEO Trends of 2008?

1. Understand how the search engines work 2. Know the difference between SEM and SEO

You've got your Meta data tags, but what else is there?

- 3. How to optimize your site ethically
- 4. How to start a paid placement campaign 5. Explore the new SEO trends of 2008

Free Search Engine Marketing Class - March 19, 2008 Do you have a web site but it is no where to be found online?

You've heard of search engine marketing but just not really sure on how to

rtunity to climb above your competition online.

Google users today may notice a not so slight change in the way their favourite search engine looks. Celebrating Earth Hour has 'turned out the lights' on their display page. Although this doesn't really save energy its the symbol of it that raises at! awareness for the global Earth Hour initiative.

You c Google Celebrates Earth Hour

Earth Hour began in Sydney Australia last year when 2.2 million people and 2100 lydney businesses turned off their lights for one hour' to raise awareness on

Check out Earth Hour's '<u>Take Action'</u> page to see how you can get involved

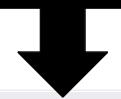


Nifty how-to's and instructional posts

> Training and service announcements

Industry news and geek gossip

Good enough to steal?



DECEMBER 04, 2007

Social Media Myths

Social Media is getting a lot of buzz lately and before everyone jumps off the deepend like they did before the dotcom bust lets look at what Social Media is and

From Ignite Social Media comes the top 10 'Most Common Social Media Myths' and for companies that are wanting to jump off into the SM abyss this is a must read.

Some of the myths that Ignite goes over are ones we hear everyday.

Myth 1 - Social Media is Free

This is true, to a point. Anyone or company can join Facebook or Flickr but in order to promote your company and still remain free you would have to do it after company hours. For some of the more smaller companies out there this is possible but as your company gets bigger and bigger you may not have the time. Also, how do you know which site is better than the others? If you don't have a grasp on social media trends you could be left out in the cold. Hiring a company to maintain your online PR is an avenue you can take but the ROI for these endeavours is hard to measure in dollars and cents. It can however be measured in site usage. For search engines a link from a well known site like Facebook is worth more than an online directory that has nothing to do with your business. What individuals and businesses are doing by joining these types of sites is essentially akin to online billboards but unlike real billboards users can jump immediately to your site if they like what they see. Companies can create accounts on these sites and use them as mini marketing sites to pull traffic opto their main site.

Myth 3 - We can create a Viral Campaign for you - NOW!

Most of the 'over night' Internet sensations such as $\underline{\mathsf{Lonelygirl15}}$ took a long time to make and they got lucky, very lucky. Viral marketing is an extremely hard marketing source to utilize. It takes a long time to build up brand awareness and Trust in users. If you do it wrong it can bort, as Walmarts Walmarting Across America showed.

In this campaign an unmarried couple travels aeross America in an RV stavinu in Walmart parkinu lots and meeting the great people that work at Walmart, Pictures of happy Micalmort workers and stories were posted by the couple. The idea was that if you traveled in an RV. you can stay in Walmart parking lots for free.

They're good that way,



http://www.thesemblog.com/2007/12/social-media-my.html

Busted! Social Media plagiarism spotted at iMedia Connection Asia

🛗 02. 28. 2008 各 by the(new)mediaslut 🐚 in <u>Blogs, Media & PR, The Asia Bad Pitch Project</u>, http://www.themediaslut.com/2008/02/932

I was reading R. Chandrasekar's contributed piece on the "Social media marketing myths debunked" and sad to say the article is nowhere near original.

Wrote Chandrasekar



Myth no. 1: "Social media is free"

This is true, but only to a certain extent. Anyone or company can join Facebook or Flickr, but in order to promote your company and still do so for free, you would have to do it after company hours. For some smaller companies, this may still be possible but as your set up gets bigger, you may not be able to find the time to keep up with task Also, how would you know which sp

Wrote The SEM Blog on December 4, 2007,



This is true, to a point. Anyone or company Flickr but in order to promote MEDIA would have to do it after conCONNECTION

smaller companies out there search Site gets bigger and bigger you r know which site is better tha 🚥

Connecting the Marketing Community

IN FOCUS Ofriendster

People Connection Member Sign In

WEEKLY NEWSLETTER ASIA IMFDIA ASL INDUSTRY NEWS Enter Email Address MARKETING CHANNELS By R. Chandrasekar UPCOMING EVENTS CONSUMER STRATEGIES SEARCH iMedia Brand Summit, Australia CREATIVE POINTER & HORRESPER iMedia Agency Summit, Bali October 6-9, 2008 ad:tech Shanghai SMEDIA LIK November 25-26, 2008 This article has been pulled for revision. We're sorry for any inconvenience. For more information, please email julia@ad-tech.com More ad:tech Events > | More iMedia Summits >

http://www.imediaconnection.com/content/18417.asp

Sign in to comment

2. Build your community

OUR WORLD

HOUSTON HOUSTON THE ZOO MEMBERSHIP PROGRAMS

HOUSTON JOE HOUSTON J

SUPPORT



ABOUT

June 10, 2008

Honey We're Having a Frog!

WORLD OF

Did you know African Clawed Frogs were once used for pregnancy testing? These agile and aquatic amphibians are documented as being used in one of the very first methods of determining pregnancy. The woman's urine was injected into a female Clawed Frog, and if the frog laid eggs then the woman was concluded as pregnant. Talk about your experimental medicine!

06:32 AM | Permalink | Comments (0) | TrackBack (0)

Categories

EDUCATIONAL

VOLUNTEER

Amphibian Biology

Amphibian Habitats

Recent Posts

Honey We're Having a Frog!

Houston Zoo Blog www.houstonzooblog.com

Learn more about Houston
Zoo Memberships
Become a Zoo member

Most of the animals in the salamander group look like a cross between a lizard and a frog, with smooth skin and a long, lizard like tail.

Newt Fun Facts:

June 2008

May 2008

3. Customer Relations

Sign in to TypePad | Sign up for TypePad



The Official Everything TypePad weblog

WELCOME

Everything TypePad brings you the latest TypePad news, along with advice and ideas for making your blog great.

Browse the archives | 🖸 Subscribe | Visit our knowledge base



Featured Sites, Fresh Daily

June 10, 2008



For anyone who has ever loved the homespun elegance and expertise involved with knitting and quilting, there is The Little Red Hen, a blog that celebrates "family, fiber, food, and fun". And that it does, in abundance, with instructive posts,...

Read full Featured spotlight...

June 09, 2008

Big TypePad News at the Apple WWDC



Search Everything TypePad





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06.09.08 Big TypePad News at the Apple WWDC

06.04.08 Free Webinar: Getting the Most out of

C 02 00 Mars Taals for your Coars Fishting

The Everything Typepad Blog http://everything.typepad.com

The forthcoming native TypePad application for the iPhone will be a free application that enables TypePad members to blog from the iPhone or iPod Touch within a fully optimized and beautifully decimal native TypePad environment. You'll be able to easily greate a blog part from your



TypePad Mobile

Free software for updating your blogs or photo albums from your iPhone, Palm OS,

4. Conferences and Events



Welcome to the PRSA 2007 International Conference Blog

Stay tuned for the latest postings from our exciting lineup of guest bloggers. All attendees, speakers and other guests are encouraged to visit and join the discussion. Be sure to subscribe to our RSS feed to receive notices of new postings and updates. Thanks for joining the PR Evolution — together we are shaping the future of public relations!

On the Record...Online with Disneyland VP PR Duncan Wardle

By Eric Schwartzman on February 18, 2008 1:55 AM | Permalink | Comments (0) | TrackBacks (0)



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On the Record...Online with VP Global PR Disney Parks & Resorts Duncan Wardle

Vice President of Global PR at Disneyland Resorts Duncan Wardle goes On the Record...Online to discuss the impact social media has had on marketing Disneyland Resorts in the digital era.

This podcast was recorded at the 2007 Public Relations Society of America International Conference in Philadelphia.

Juncan Wardle is Vice President of Walt Disney World and Global PR for Disney Parks. His current role encompasses the

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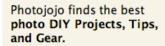
On the Record...Online with Disneyland VP PR Duncan Wardle

On the Record...Online with SEO

PRSA International 2007 Conference www.prsaconference07.info

5. Build your Brand





172,000 subscribers

Get Photojojo for free:

your email here

Subscribe (No spam, not ever)

"We're addicted

Play Nicely With Others: Games to Play With Your Camera

A recent major university double-blind study has concluded that games are fun.

In addition, 63 percent of licensed phlebotomists agree that fun is nice.

These ground-shaking, revolutionary results have caused us to revise our staunchly anti-fun philosophy.

In an effort to explore these new (and somewhat suspicious) avenues of "fun" and

"games" we respectfully present our findings on the subject: five games you can play with your camera and photos.









Our Advertisers



Photojojo Blog www.photojojo.com/content

Newsletter.

-- Jim Heid

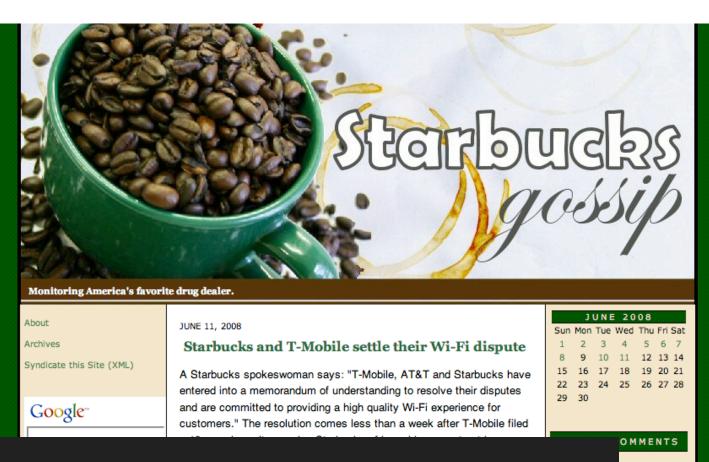
friends or family or by using any other photo site. Make up your own rules if you want. Heck, it's just a came right?



6. Customer Evangelists

Your options:

- Ignore
- Get mad
- Love and reward



Starbucks Gossip http://starbucksgossip.typepad.com

Starbucks Franchise Info Info on Starbucks sales racks at Starbucks

arbucks "Starbucks Nation" on the book sales racks at Starbucks

The author of this piece of fiction casts the coffee

oucks and heir Wi-Fi

7. Viral marketing - the good and the bad



http://cloverfieldclues.blogspot.com

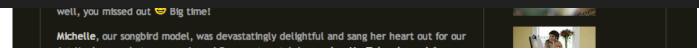


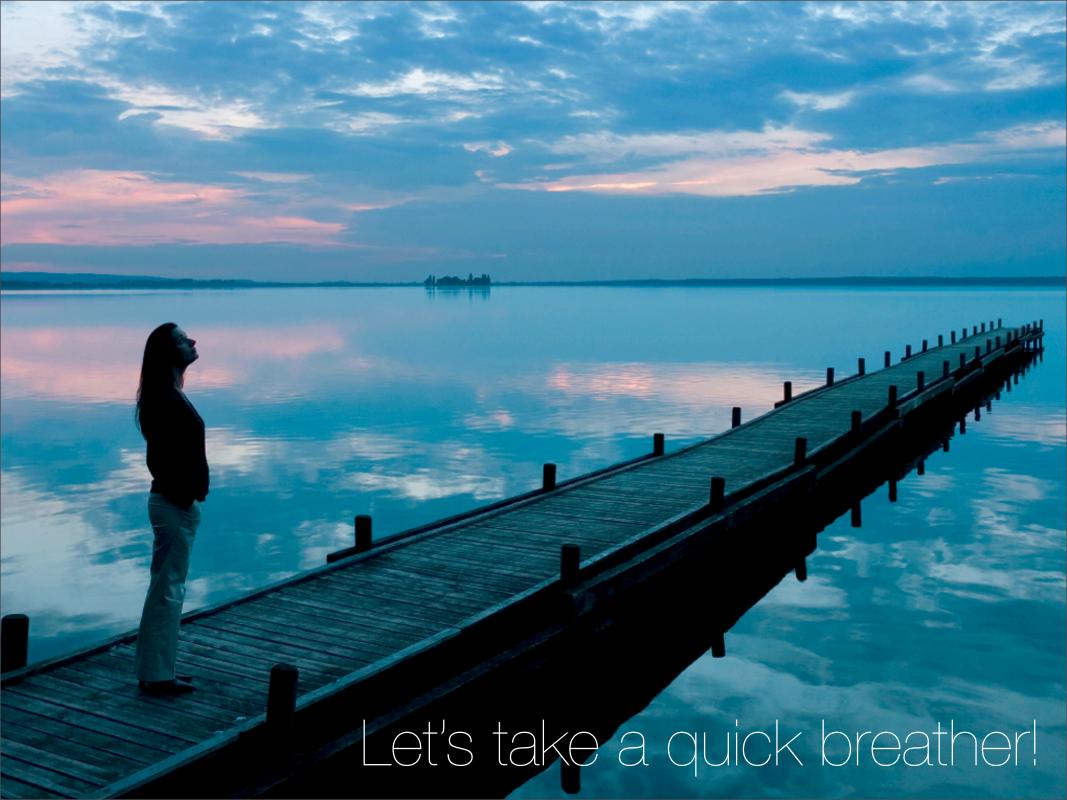
Flogs (fake Blogs) = bad

8. Blog is the new Web site



Houston Dr. Sketchy www.houstonsketchy.com





Starting a Blog: Embrace the Chaos

A quick overview, before we dive in

- 1. Track the conversation
- 2. Read Blogs like they are going out of style (feed reader!)
- 3. Develop Personal Brand
- 4. Participate in the Community
- 5. Be generous with your brain candy
- 6. Strategy, strategy, strategy
- 7. Start Blogging (slow but steady)
- 8. Keep it up, baby!
- 9. Follow up with your Community

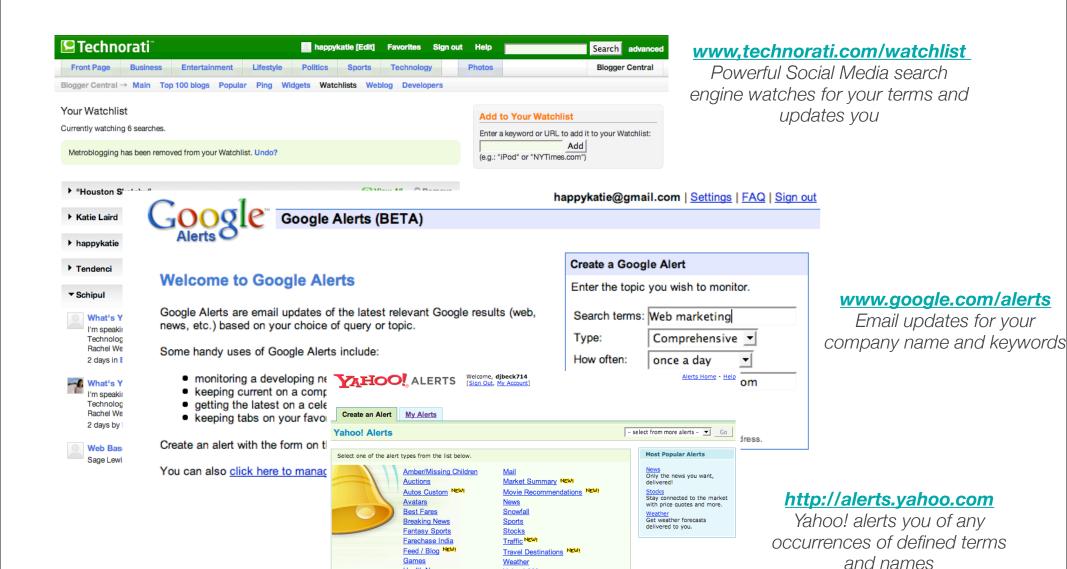


http://www.flickr.com/photos/nosuchsoul/2551417931/

10. Track your success and adjust accordingly

They are already talking about you... but what are they saying?

1. Track the conversation and find out!



Yahoo! 360

HotJobs

in Do you have a blog or feed? Add a Yahoo! Alerts button to your site!

Tracking the online conversation...

Further online Reputation Management



Technorati search: www.technorati.com

Tracking the online conversation...

Dec 21

Dec 28

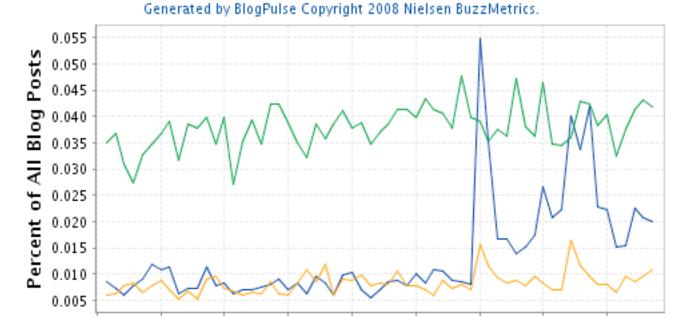
Jan 04

Jan 11

Exxon

How do you compare to your competition?





Jan 18

Date

Chevron BP

Jan 25

Feb 01

Feb 08

Feb 15

www.blogpulse.com

Great visuals to track you and your competition's online activity and Buzz

Find something less-than-great about your business online?

Deal with it! NOW!

Tracking the online conversation...

Timeliness and sincerity mean everything

Draft response strategy beforehand

If you need to say you're sorry:
 mean it and back it up with visible action!

A crisis is NOT the time to start a Blog

Respond personally and publicly





pizza Advanced Blog Search
Preferences

Search Blogs

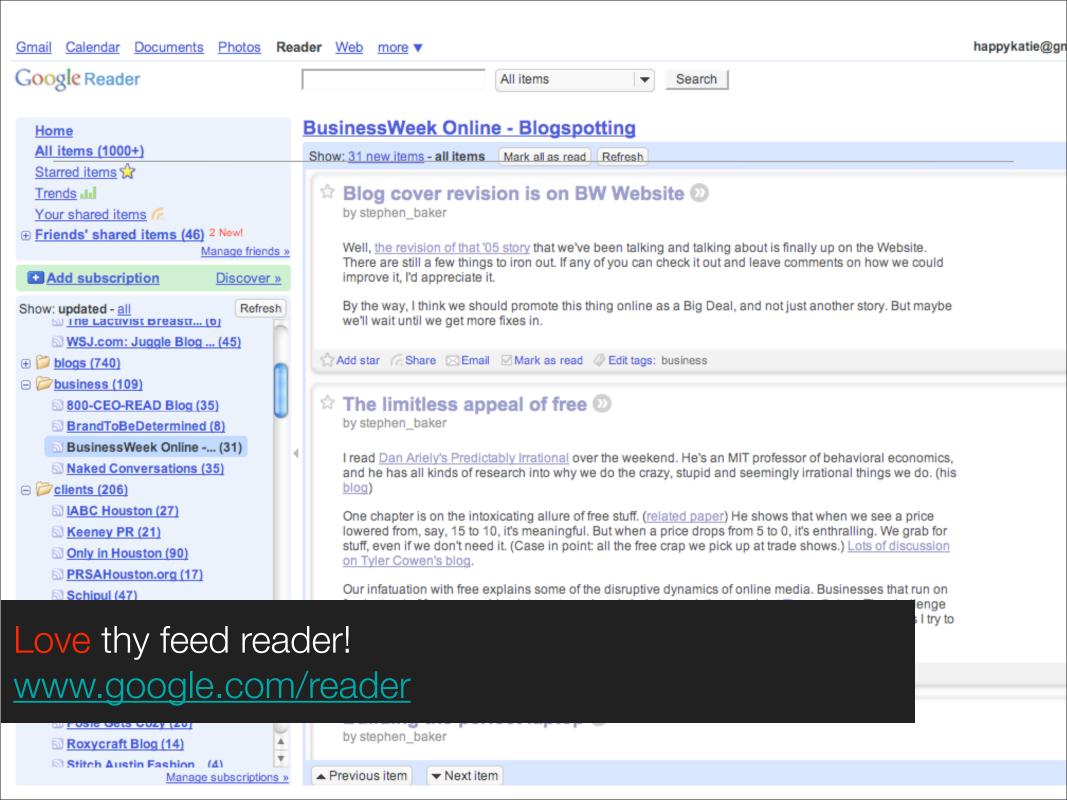
Search the Web

Find blogs on your favorite topics

Google Home - About Google Blog Search

@2008 Google

2. Find awesome Blogs to read and learn from www.technorati.com // www.technorati.com // www.blogsearch.google.com







3. Create your Personal Brand

- Keep it consistent EVERYWHERE
- Create an Avatar
- Add important links / personal brands to your email footers
- Promote your employee Personal Brands (<u>www.schipul.com/</u> <u>happykatie</u>)





does your WEBSITE increase your SALES?

Company

Products

Services

Education & Training

Clients

News

Support



- Home

Contact



first name.

.

last name

phone

email

comments

Please contact me about my

website.

tell us what you need?

- web design
- hosting
- search engine management

Submit

Schipul - The Web Marketing Company

11757 Katy Freeway, Suite 930 Houston Texas 77079

Katie Laird (happykatie) - Social Media glitter nerd



Katie Laird (aka: happykatie, or Katya if you're in the Russian literary mood) serves the Schipul team as Strategic Advisor, a position that involves lots of tea leaf divination, thumb war training and borderline obsessive-compulsive book reading.

Katie started working at Schipul in 2005 as a graphic designer, moved on to a Communications Coordinator position and now enjoys working with all different parts of the company and regularly bringing in brownies to keep the office sugar high going strong.

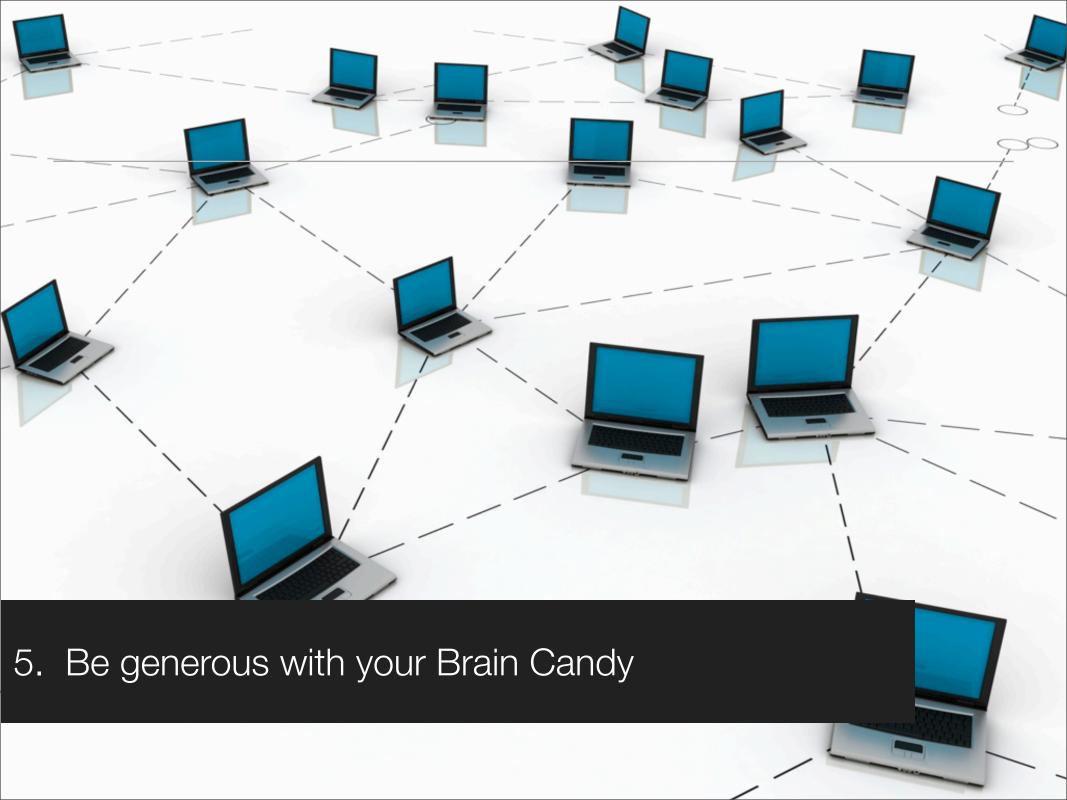
An active Blogger for over 8 years, you can find Katie writing online at some of these spots:

- happykatie (<u>www.happykatie.com</u>) a personal blog covering topics ranging from Social Media to online communications and marketing to non profit organizations to graphic/industrial design to things that are pretty and shiny to graffiti and hip hop magic. So yeah, pretty much everything.
- 2. **happykiddo** (<u>www.happykiddo.com</u>) a kiddo-focused blog devoted to all things Ella (the shortest person in Katie's life) along with modern parenting tips, tricks, ideas and shopping hyperness.
- 3. **happykatie thinks outloud** (<u>www.happykatie.tumblr.com</u>) a brain candy dumping ground for urban culture, DIY fashion, foodie and other completely and utterly random pieces of trivia and links.
- Netsquared blog (<u>www.netsquared.com/klaird</u>) Katie contributes to a little piece of the non profit technology group Netsquared discussing ways NPOs can utilize online technologies to advance their organizations' objectives.
- 5. **Houstonist** (<u>www.houstonist.com</u>) serving as Features editor, Katie joins the Houstonist team in borderline smarmy coverage of Houston-area news, events, food, people and juicy metro tidbits.
- Houston Dr. Sketchy (<u>www.houstonsketchy.com</u>) happykatie plays Hip Swinging Hostess to the Houston chapter of the burlesque-inspired drawing club. Artists meet monthly for cheeky life drawing sessions, live music, silly contests and an all-around fabulous time.

4. Participate in the Community

- Consider this your WARM UP
- Figure out how to interact on Blogs via commenting
- Email Bloggers with tips, suggestions and praise (EGOS!!
- Share links that you love with people you like



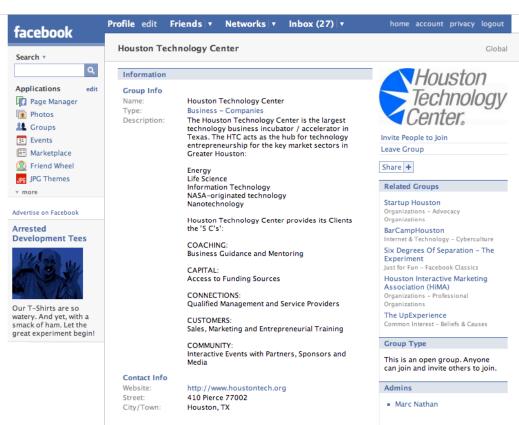


Ways to share stuff you like...

Facebook - Not just for college kids

- Grow your brain
- Join other online parts of Blogging communities
- Share your knowledge with:
 - Facebook apps
 - 'Share' feature
 - News feed





Ways to share stuff you like...

Link sharing, relationship building via micro-blogs





6. Strategy, strategy, strategy

- What do you want to happen? Define 'Success'
 - Hits to your Web site / special landing page
 - Newsletter sign up
 - Number of comments or link outs
 - Embeds of your content or widget
 - Raised funds

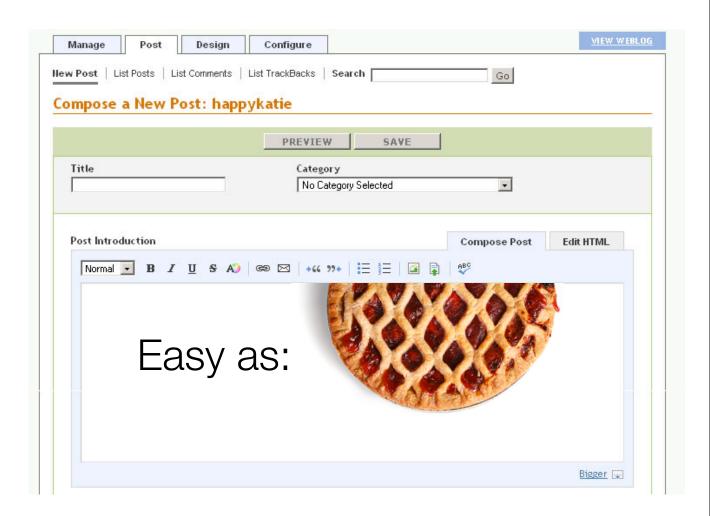


Number of YouTube video favorites, etc.

7. Get Blogging!

- Set up a fast template
 Blog
- Start simple match branding graphics later
- 5 posts before 'launch'





8. Keep up the Blogging magic

- Write regularly (2x week optimal)
- Comment regularly
- LINK LOVE!!!! At least 1 link a post
- Reach out to other Social Networks to grow community
- Use images as much as humanly possible



http://www.flickr.com/photos/kt/120468504/

Keep up the Blogging magic...

Random Blog post ideas

- Invite guest Blogger to write on industry or event topics
- Interview clients, organization speakers, management team (podcast)
- Post photos from recent company event or outing
- Tips & Tricks for your business or industry
- Quote of the Day (with links)
- Community or industry organization events and info
- 'Favorite Helpful Links' series

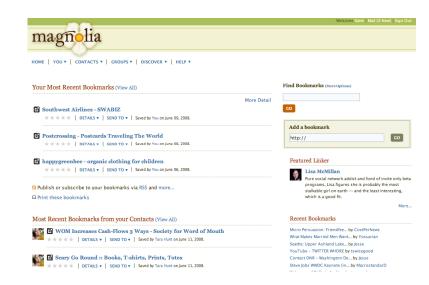


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Keep up the Blogging magic...

Blog post cheats (b/c life gets busy!!)

- Round up of news snippets and links to other Blogs
- Social bookmarking links automatically updated!
- Liveblog a conference (you're taking notes anyway...)
- Ask your Community to create content for YOU - contests, giveaways



www.ma.gnolia.com

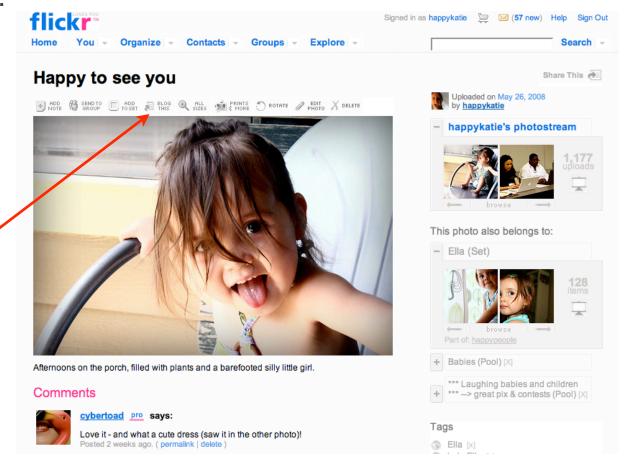


Keep up the Blogging magic...

Rich Media = happy eyeballs and more readers

 Use other free online social networks to host or discover Rich Media:

- Video:
 - www.youtube.com
 - www.vimeo.com
- Photos:
 - www.flickr.com
- Audio:
 - www.seeqpod.com



Qualified traffic is good – link regularly, link well



9. Follow up with your Community

- Respond to comments and emails fast and openly
- Get to know your visitors and their sites (participate)
- Be generous with your links and props - it comes back to you
- Set up a Blog Roll
- Keep up with those Google Alerts



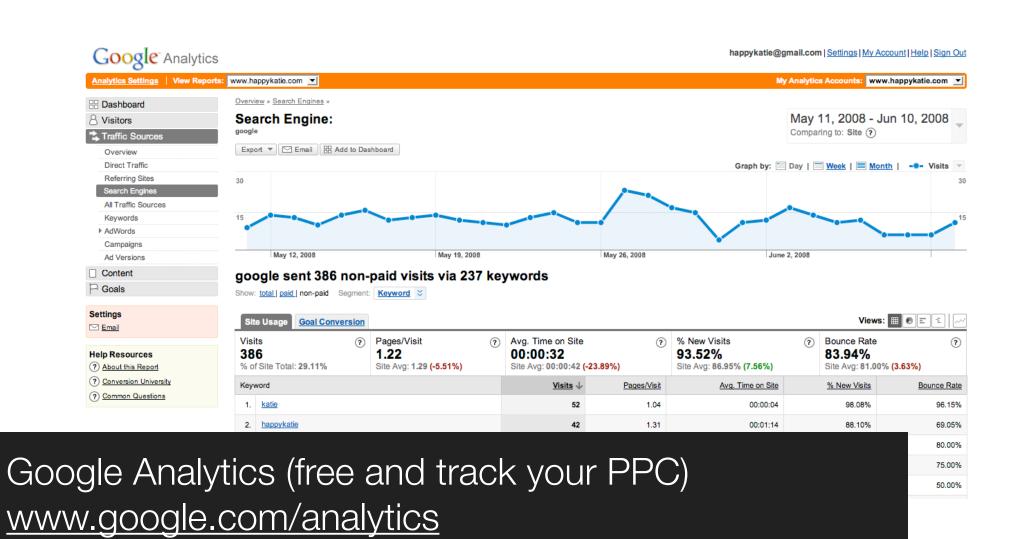
10. Track your success and adjust accordingly

- High traffic time?
- Post topics particularly hot?
- What are your readers excited about?
- Who are your top referrers?
- How are they consuming your info?
 - Feed readers?
 - Email subscriptions?

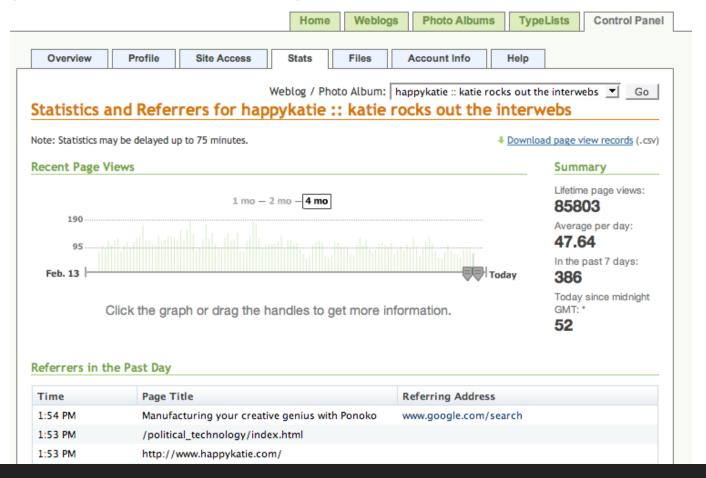


http://www.flickr.com/photos/8136496@N05/2327243497/

Statistics are available, numbers work...



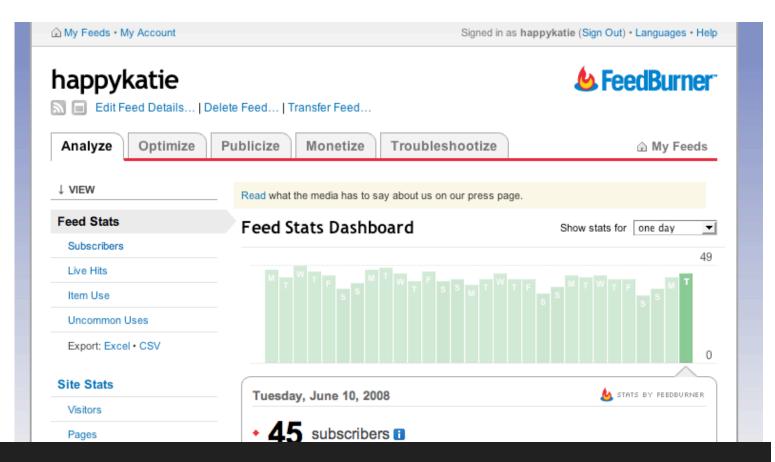
Stats just a click away...



Built-in Blog utility traffic meters www.typepad.com

| 12:46 PM | /2005/10/index.ntmi | www.nappykatie.com/dailies |
|-----------|---------------------|----------------------------|
| 12:48 PM | /archives.html | www.happykatie.com |
| 12:47 PM | /2005/08/index.html | www.happykatie.com/dailies |
| 13.47 014 | familiar band | |

Learn about your RSS subscribers



Feedburner (free) www.feedburner.com

FeedBurner Stats PRO

But it's really all about the people

The Human Bottom Line

- Who are you connecting?
- What relationships are you building?
- Are you crossing online and offline marketing to reach the masses?
- Are you having fun and getting smarter?



www.flickr.com/photos/eschipul/2561315154/ www.carolinecollective.cc

Bling Bling

Badges of honor - make your brand portable

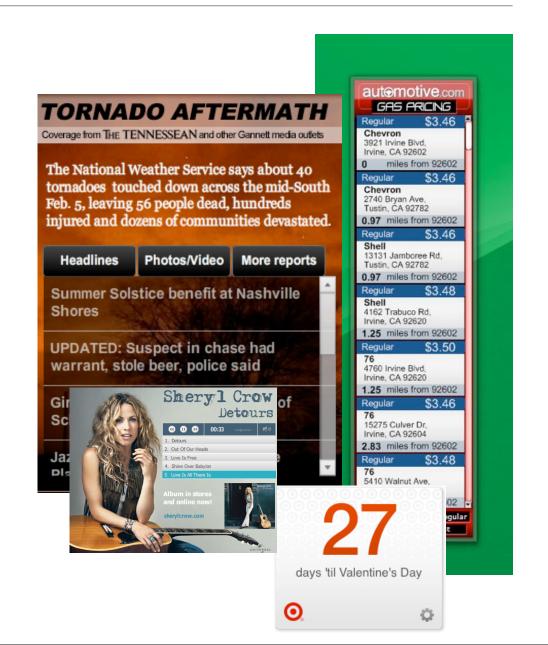
- Let your visitors take your brand with them
- Easily embedded / shared graphics that show interests or affiliation
- Cooler than a boring logo and much more interactive



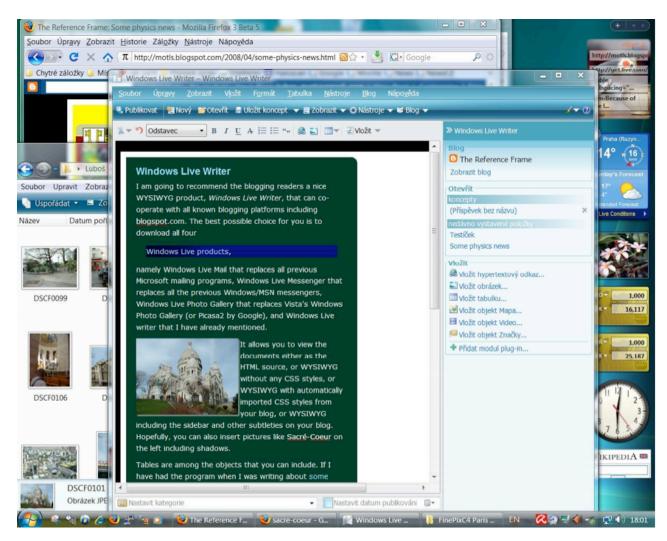
Play Chess Online!

Widget what?????

- Handy little 'thingies' that do stuff
 - Useful
 - Promotional
 - Personal (content aggregator)
- Create or consume:
 - http://widgets.yahoo.com
 - www.sproutbuilder.com
 - www.widgetbox.com

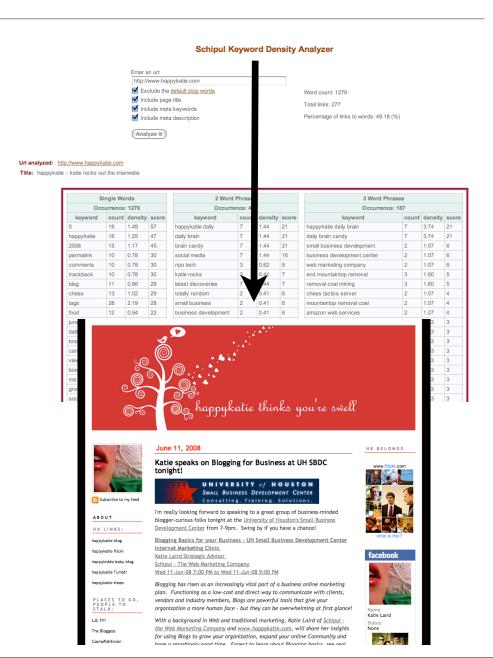


Make your life easier: Windows Live Writer



Blog (say) what you mean to Blog (say)

- Google wants to be your Blog's best friend (seriously)
- Freebie Search Engine Optimization (SEO) tools:
 - www.schipul.com/en/sem/tools/
 - http://www.webconfs.com/search-engine-spidersimulator.php
 - http://juicystudio.com/services/readability.php





Quickie Social Media To-Do's

- 1. Read blogs (find them on www.technorati.com)
- 2. Set up an RSS Feed Reader (www.google.com/reader)
- 3. Join Facebook (<u>www.facebook.com</u>)
- 4. Join Flickr (www.flickr.com)
- 5. Track the buzz about you (www.google.com/alerts)



Social Media is a constant learning process



But a fun one!!! So enjoy:)

Thanks for participating today!

Katie Laird

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Blog: www.happykatie.com

Flickr: www.flickr.com/photos/happykatie

Twitter: <u>www.twitter.com/happykatie</u>

Find my slides at: www.slideshare.net/happykatie

